

Loyalty has its rewards



Nobel Biocare Partner Program Points and benefits

How to earn Partner Points and reach Partner status

To reach Partner status you must earn points by purchasing any combination of the products listed in the table at the right.¹

Each Partner Level allows you to earn even more points per purchase. The more you buy, the faster you can earn points.

Partner Points can be redeemed for products, training, and more.

- 1 Qualified purchases exclude returns and government healthcare reimbursement programs.
- 2 Points earned for bridges are calculated **per unit**.
- 3 Excludes fixation and tenting system products.

	Diamond	Platinum	Gold	Bronze
Required Partner Points earned per year to maintain Partner level	27,750	13,500	5,000	2,250
Surgical products	Point value by level			
Dental implant	100	75	50	Points accrue at the same rate as Gold Partners, but points are not redeemable until Gold Level status is achieved.
Final abutment	85	60	35	
Temporary abutment	25	15	10	
Surgical template – pilot drill	85	80	35	
Surgical template – fully guided	100	75	50	
NobelProcera® restorative products				
Bar overdenture	50	30	20	
Bridge ²	50	30	20	
Implant bridge ²	50	30	20	
Crown	25	15	10	
Coping	25	15	10	
Regenerative products³	25	20	10	

Benefits summary

	Diamond	Platinum	Gold	Bronze
Redeemable points used for selected Nobel Biocare products	Yes	Yes	Yes	N/A
Nobel Biocare Partner discount level ⁴	18%	16%	12%	5%
Expedited shipping (2nd-day, next-day, next-day a.m.) discount on online store orders	100%	50%	50%	50%
Complimentary 2nd-day shipping on all orders	Yes	N/A	N/A	N/A
Complimentary ground shipping on online store orders	Yes	Yes	Yes	Yes
Complimentary cover screws	Yes	Yes	Yes	N/A
Implant replacement service at no charge beyond policy	15/year max.	10/year max.	5/year max.	N/A
Once-a-year tooling discount	60%	50%	25%	N/A
Special pricing (percent discount) on selected education programs ⁵ Call Nobel Biocare Education Dept. for details at 800 579 6515 (limit 3 per year)	90% ⁶	50%	25%	N/A
Discount to all referring doctors on selected education programs ⁵ Call Nobel Biocare Education Dept. for details at 800 579 6515 (limit 3 per year)	50%	N/A	N/A	N/A
Complimentary patient education in-office marketing materials	Yes	Yes	Yes	Yes
Status Points awarded for placing Online Store orders (20 Status Points per order): store.nobelbiocare.com	Yes	Yes	Yes	Yes
Access to exclusive Communications Toolbox	Yes	Yes	Yes	Yes

- 4 Does not include machinery, creos or Osteogenics product, NobelProcera Zirconia Implant Bridge, or NobelProcera Implant Bar Overdenture.
- 5 Excludes Nobel Biocare Symposiums.
- 6 \$30 minimum per education event.

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